



Company Fact Sheet

Overview

UWorld, under Dr. Chandra Pemmasani's leadership, has ascended from a university dorm room to the most trusted exam preparation resource for students in some of the most competitive and high-stress environments, such as nursing, accounting, and medical licensing. Whether students are preparing for the preparing for the ACT®, SAT®, AP® Exams, CFA, CPA, MBE®, MCAT®, NAPLEX®/MPJE®/CPJE, NCLEX®, PANCE/PANRE, USMLE®, ABIM®, or ABIM®, UWorld ensures students earn their best scores using its advanced learning tools. With challenging practice questions that mirror the real tests and unrivaled explanations of the rationale behind each answer, students can effectively prepare for every topic on their high-stakes exams.

Established: 2003

Corporate Headquarters: Dallas, TX

Employees: 350+

Markets served:

- Accounting
- College Prep
- Finance
- Grad School
- Legal
- Medical
- Nursing
- Pharma

Executive Team

- **Chandra S. Pemmasani, MD**, *Founder and CEO*
- **Ravi S. Pemmasani**, *Managing Principal and CFO*
- **Jeffrey A. Elliott**, *COO*
- **Chandresh Chhatpar**, *CTO*
- **JB Hinrichs**, *VP of Marketing*
- **Evan Schnittman**, *VP of Sales & Business Development*

Subject Matter Expertise

- Medical
 - 40 physician authors, both full-time and clinically practicing
 - 8 full-time, in-house illustrators, most with advanced degrees in medical imaging
 - 95th+ percentile - scored by all UWorld physician authors on the USMLE
- Nursing
 - 68% of department authors are board-certified in their specialty, including 6 CNEs
 - 64% hold a master's or doctoral degree
- College Prep
 - 505 years of combined experience teaching + ACT and SAT tutoring experience
 - 3 members of our AP content team have served as AP table leaders
 - 1 team member wrote jokes for Jay Leno and The Tonight Show
- Health Sciences
 - 9 PhD-level authors
 - 116 published works in academic books and journals to date
 - 42 awards granted for excellence in academia, teaching, and research

Audience

- Students
- Admissions Counselors / Tutors / Educators
- Parents

Products and Services

We design and distribute the highest quality exam preparation products in the market that equip learners with challenging practice questions and comprehensive answer explanations to foster learning. If practice questions feel like the actual exam, the real thing feels as easy as practice. We provide students with access to thousands of questions modeled after actual exams, all written by current practitioners, master teachers, and expert tutors. We help students achieve high exam scores through active learning, a proven preparation method that improves retention rates and aids in critical thinking.

UWorld offers these services for the following exams:

Accounting

- CPA

College Prep

- ACT
- SAT
- Advanced Placement (AP) Exam (Multiple Subjects)

Finance

- CFA Level 1

Grad School

- MCAT

Legal

- MBE

Medical

- USMLE Step 1
- USMLE Step 2 CK
- USMLE Step 2 CS
- USMLE Step 3
- Internal Medicine (ABIM)
- Family Medicine (ABFM)
- PANCE / PANRE

Nursing

- NCLEX-RN
- NCLEX-PN

Pharma

- NAPLEX
- MPJE
- CPJE

Data

- More than 2M users¹
- More than 60% of nursing students use UWorld
- 195% of USMLE Step 1 test takers used UWorld in 2018²
- 82 average Net Promoter Score³
- 95% NCLEX pass rate by students who actively use UWorld⁴
- Average 20-point score increase on the USMLE Step 1 by users who use UWorld⁵
- UWorld users spend an average of three minutes per exam prep question in comparison to the seven minutes users spend watching preparation videos by other resources
- Bootstrapped growth, no VC investment

From the time UWorld started in 2003, USMLE mean and median scores changed so much that the testing board increased its passing threshold.

To learn more, visit uworld.com or connect with UWorld via:

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¹Includes active and past users

²There were 82K individual USMLE Step 1 users but only 42K test takers in 2018

³Average Nursing NPS over a 4-year period

⁴Actively = overall QBank average of >55%

⁵Based on a 2012 report by the AAMC conducted at the Albert Einstein School of Medicine

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